

Gli strumenti di Valutazione Multidimensionale **interRAI** in Italia

Predictive Analytics

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Predictive Analytics



- The Global Challenge
- Profility Leverage's interRAI Assessments
- Patient Specifics Predictive Analytics
- Applications



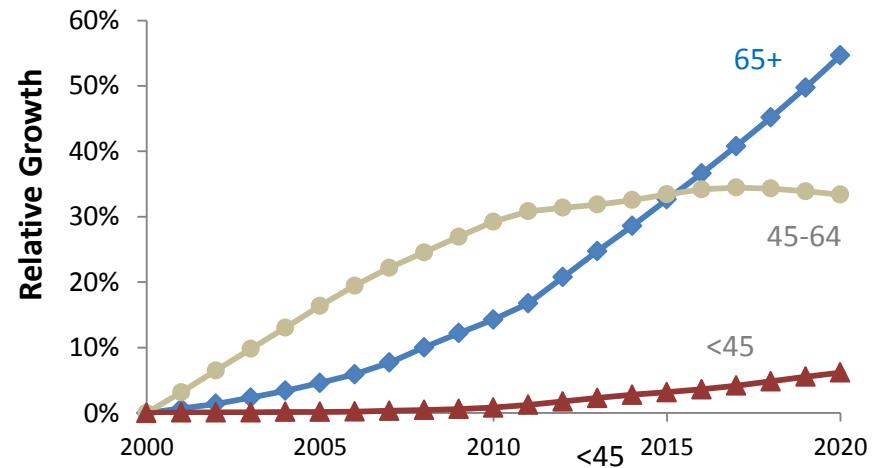
Changing Healthcare Landscape Managing Care Across the Continuum



“The Global Challenge”

- **Elderly care cost explosion**
 - 13% of the population accounting for 34% of the spending and increasing
- **Care settings are shifting**
 - Post-Acute Care is the fastest growing market segment in medicine
- **Data Workflow – EMRs**
 - “Big data” is driving analytics focused on improving patient care and streamlining work flow

GROWTH IN HEALTHCARE EXPENDITURES BY AGE GROUP



Source: Kaiser Family Foundation; US Census; PWC Health Research Institute; Forbes Insights



Predictive Analytics Improve Post-Acute Care



- **Dramatic cost increase for PAC in the last 10 years - 63B.**
 - As the world's population ages, the market demand for post acute care continues to accelerate.
- **Transition to value-based patient care.**
 - Moving away from episodic care payments to the adoption of acute/post-acute bundled payments. Patient Centric Care Plans
- **Providers are looking for “big data” predictive analytics.**
 - Manage quality across the continuum, improve post acute care placement & reduce readmissions with solutions linked to patient and facility data.
- **Profility is filling this gap.**
 - With our Quality Indicators and proprietary Predictive Analytics Platform, we offer real-time, patient specific decision support solutions that improve quality and reduce cost.



Source: MedPac, Healthcare Spending and the Medicare Program



Profility's Mission



Our **MISSION** is to provide personalized, decision support solutions for Post-Acute Care patients ensuring they get the Right Care in the Right Environment at the Right Time.

- Methodology rooted in real-time, patient specific profiling
- Leveraging external & internal databases to improve decisions
- Payer and Providers realize the benefits of improved quality and reduced cost when patient specific care is delivered in the Post-Acute Care Setting

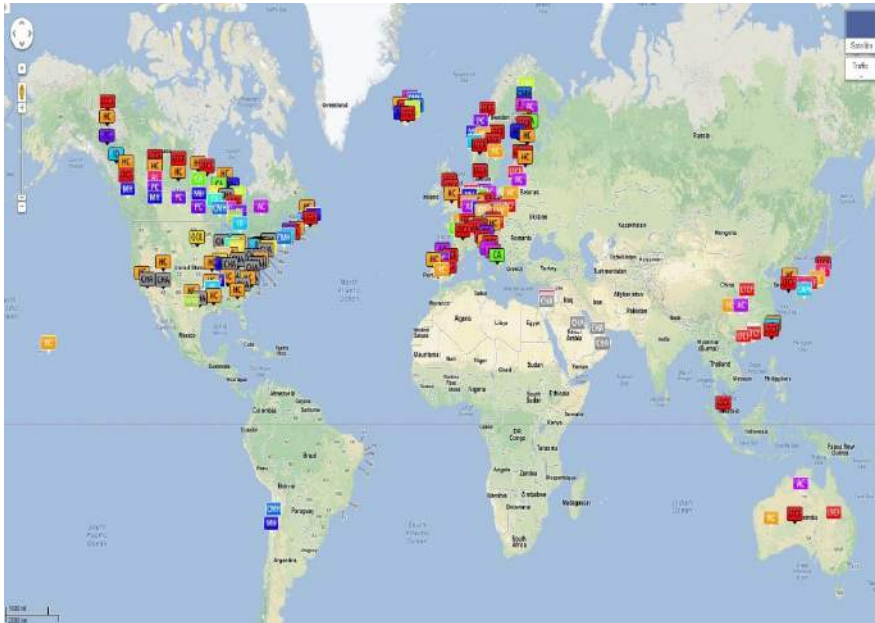


Profility's Partnership with interRAI



An international network of researchers, started in the US in the mid 1980's, operating on over 30 countries with the goal of improving health care for persons who are elderly, frail, or disabled.

InterRai Instruments Worldwide Coverage



OVER 90 MILLION INDIVIDUAL PATIENT ASSESSMENTS - DATASET

- Comprehensive individual assessments, activities of daily living, cognition, social activity, disease, admissions, care services received and hundreds of others. Home Care, LTC, Palliative Care and many other care settings

FUNCTIONAL AND CLINICAL QUALITY INDICATORS

- Create Functional and Clinical Quality Indicators for Post-Acute Care benchmarking in SNFs, Long-Term Care and Home Care

EXCLUSIVE PREDICTIVE ANALYTICS PARTNER

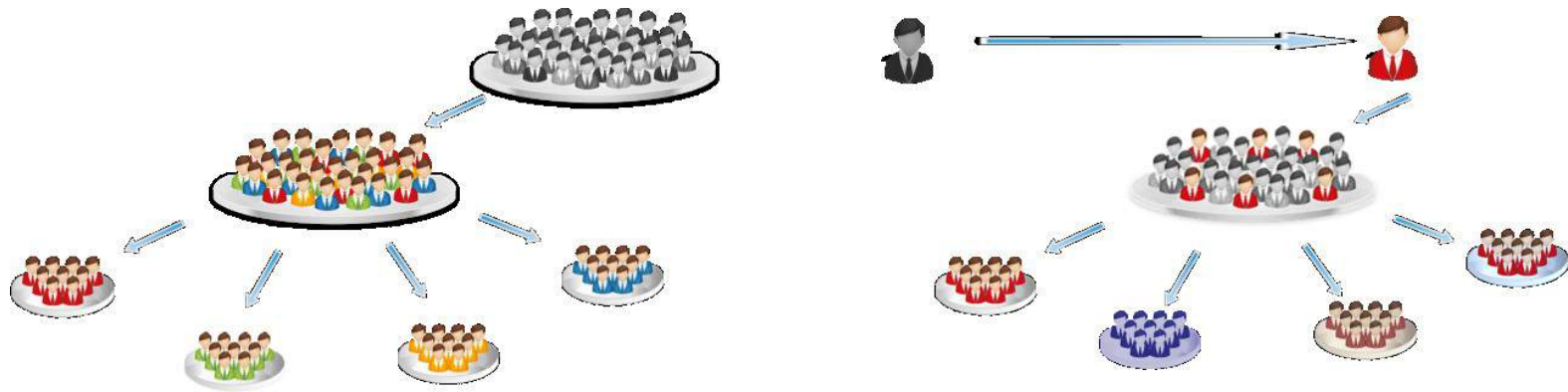
- Profility picked as the exclusive predictive analytics partner to leverage their massive assessment database to provide personalized patient predictions.



Unique Profiling Technology



Profility's predictive analytics engine analyzes big-datasets of patient records, from different environments, to identify in real-time subsets of patients with homogenous outcomes.



Collecting a network of “group profiles” based on millions of patient records

Identifies the most relevant “individual profile” from the network of “group profiles”
“Bottom’s Up” Approach

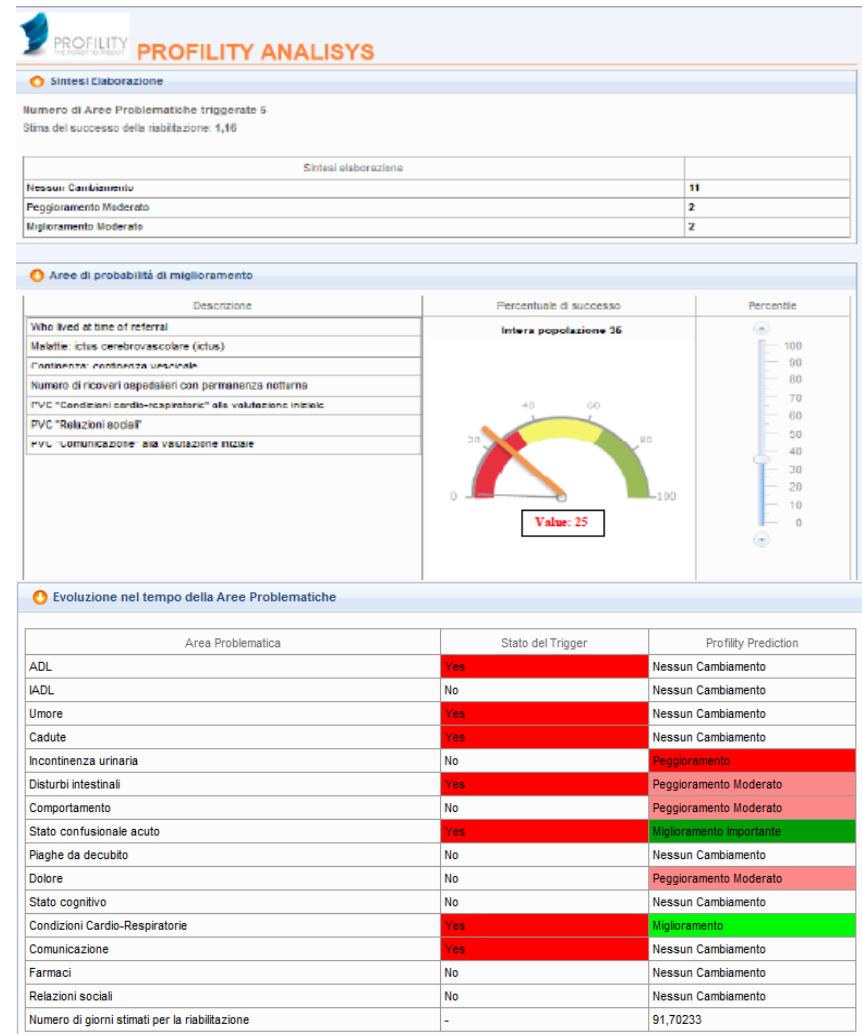
Potential outcomes can be evaluated for different environments and/or care alternatives based on massive external or internal data bases



Patient Specific Prediction Displayed



- Summary of 15 common domains predictions of improvement and decline
- Patient's specific percentile of overall care benefits
- Main patient's characteristics of interest
- 15 health domains with treatable conditions and projected improvement or decline in each domain





Post Acute Care Focused Applications



Profility's Engine can be naturally integrated into various applications to reduce costs, improve clinical care and efficiency across different healthcare segments.

Applications

Initial Focus

**Governments
Healthcare Organizations**

- General care planning decision support
- Rehabilitations improve and decline
- Placement – Home Care, LTC, Rehab
- Optimization of healthcare resources

Providers
Hospital Systems & Accountable Care
Organizations

- Quality Indicators in Post-Acute Care Settings
- Acute-Care Hospital discharge, readmission
- Length of Stay Optimization
- Clinical *Governance*

Payers
(e.g., Ministry of Health, Insurance
companies)

- Preventative care decision support.
- Health profiles for personalized care plans
- High risk patient stratification



Post Acute Care Focused Applications

